

**INDIANOIL CORPORATION LTD
(Marketing Division)
G-9 Ali Yavar Jung Marg, Bandra East, Mumbai 400 051**

EXPRESSION OF INTEREST

Indian Oil Corporation Limited (IOCL) is the largest National Oil Company of India and ranked in top 100 companies of Fortune 500 ranking.

Expression of Interest (EOI) are invited from reputed Software service providing company having office in India for carrying out the pilot project of “E-fueling” at one airport along with airline integration for IOCL.

Interested parties intending to put forth their proposal for carrying out the Pilot project on E-fueling shall submit their proposals and furnish their credentials in the given format as attached in **Annexure – I**.

A brief about the E-fueling process is attached as **Annexure – II**.

The purpose of this EOI is to only find out /identify the solution providers of carrying out the E-fueling project for IOCL in India. The EOI is intended to seek information from parties willing to carry out the pilot project.

The technical proposal of the project shall be shared with the shortlisted parties upon signing of the NDA (Non Disclosure Agreement). Techno commercial offers will be received only from those shortlisted parties.

EOI to be submitted at the following address within 10 days from the publication of this advertisement to the undersigned:

Indian Oil Corporation Limited (Marketing Division),
Aviation Department, 7th Floor
Indian Oil Bhavan,
G-9, Ali Yavar Jung Marg,
Bandra (East), Mumbai – 400051
email: ragilap@indianoil.in
Ph: 022-26448130

Other Terms and conditions:

- The document shall be submitted in the PDF format.
- The shortlisted parties may visit the site where the proposed solution is to be implemented at their own cost before submission of the techno commercial offer.
- IOCL may cancel the entire process of this exercise at its own discretion. IOCL’s decision/discretion in all matters shall prevail and considered to be final for this exercise. Any addendum / corrigendum in respect of this EOI shall be issued on our website www.iocl.com only and no separate notification shall be issued in the press. The parties are therefore requested to regularly visit our above website for their EOI to keep themselves updated.

**S.Princy Ragila
DGM(Avn)
IndianOil Corporation Ltd**

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Annexure - I

INFORMATION & CREDENTIALS OF INTERESTED PARTIES

All data / columns should be properly filled in the space provided for. Incomplete / incorrect forms may not be considered. Please attached separate sheet, if space available is found inadequate.

All the pages of the form are to be signed along with seal by the authorised signatory.

S.NO	Description	Details
1	Name of the organization	
2	Contact details: 1. Name: 2. E-mail id 3. Phone no: 4. Mobile no: 5. Fax no: of a responsible person for liaisoning in this matter.	
3	Type of Business: Companies submitting the proposal should have experience in one of the following areas or any combination thereof, a) Providing SaaS or b) IT applications or c) e-governance solutions	
4	The company should be registered & incorporated under the Indian Companies Act, 1956. Provide the CIN of the company.	
5	A printed copy of the latest Annual Report.	
6	Details of e-fueling project / similar project involving airline and oil suppliers implemented / proposed to be implemented in any Indian /Global airports	
7	Any other relevant information, list of clients or details for the project	To be mentioned by the party

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Annexure - II

Brief about E-fueling:

- A project where the vendor shall develop an application for generating the delivery ticket for a refuelling operation to aircraft by integrating with the airline hub / system in real time.
- The system should have provision to receive communication of fuel requirement from airline hub / system. The fuel order will be directly communicated from the device inside cockpit of the aircraft to the receiver device fitted in the refuelling equipment. After receipt of the confirmed fuel figure, refuelling will be carried out.
- Upon completion of refuelling, the actual volume of fuel delivered to the aircraft is electronically communicated to the cockpit device. The Pilot/Engineer acknowledges the quantity of fuel received in the aircraft by digital mode. The acknowledged fuel data will be transmitted to the airline hub and IOCL back end server.
- The system should be developed in the data exchange which is standardized (i.e IATA Pre-transaction standard) as per international requirement.